

**To: GenFlex Valued Customers
GenFlex Territory Sales Managers
GenFlex Technical Managers and Roof Systems Advisors**

July 11, 2013

Re: Warranty Requirement Reference Guide

We have a revised Warranty Requirement Reference Guide, replacing the previous August 1, 2008 version. Based on extensive market research, the new guide includes updates to overall roof system requirements for GenFlex EPDM and EZ TPO assemblies, as well as standard and extended wind speed warranty pricing. In the study, competitive square foot and minimum pricing costs were measured against our performance history, allowing us to adjust our pricing accordingly. Updates have also been made to encompass changes to our administrative fee structure associated with warranty-related processes and to reflect pricing for new warranty product offerings.

Fees applicable to miscellaneous roof audits, warranty transfers, and photovoltaic post-warranty inspections have been modified. Miscellaneous roof audits are optional site inspections that may be performed at the request of a building owner or building owner representative, but are not covered by the terms of any warranties in effect on the project.

Warranty transfers can now be made on active warranties in good standing, upon receipt of the appropriate flat fee and applicable required information. Photovoltaic (PV) installations on warranted roofs no longer require roof inspections *prior* to the installation of the PV system. Post PV installation inspections remain a requirement to maintain warranty coverage.

Please begin using these prices immediately for bidding projects. Warranties are invoiced according to the pricing in effect at the time the warranty invoice is generated. If you have projects which were bid at a price lower than the new price, please submit a Pre-Job Survey prior to August 1, 2013 to lock in the pre-update warranty price.

You may access the updated GenFlex Warranty Requirement Reference Guide at http://www.genflex.com/wp-content/uploads/2013/04/GF-Warranty-Ref-Guide_7.11.13_Final-Updates.pdf.

Sincerely,



Ken Crocker
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GenFlex Roofing Systems